



At home in Stillwaters

I heard some interesting statistics this week from a real estate survey. The survey asked what home buyers think about the home buying process. This is interesting to me as I spend most of my time in the office at Stillwaters working as a Real Estate Agent, a Realtor. I represent buyers who come to buy at Stillwaters Estates. I am thinking it might be interesting to you also, dear reader. Stillwaters works hard to keep current with technology and keep current on trends for quick and efficient home buying.

What would you guess is the number one way buyers look for a new home? If you guessed the internet you are correct- partially! 89% of respondents to a national home buyers survey said the internet was their number one way to get information in the home buying process, right alongside their Realtor. Both the internet and their Realtor far outpaced the traditional methods of open houses or yard signs, as a source of information.

We recently made changes to our Stillwaters website, www.stillwatersestates.com, to be more informative to home buyers. As an example, if you know someone looking for a home to buy they can go to our website and click on “Homes for Sale” and see the latest listings in Stillwaters Estates. If they go further to find more information on each listing the website takes them directly to the Listing Agent’s website and the full listing information (photos, videos, and lots of other minute details) about the house.



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We have three Realtors in the Stillwaters Estates office who are “Buyers Agents” who represent the buyer only. The

advantage to working with our office is that we are very 

familiar with Stillwaters Estates details, covenants and life in this neighborhood. The seller is represented by the Listing Agent and when buyers make an offer on a house the Buyer’s agent presents the offer to the Listing Agent and the negotiation process begins.

Stillwaters Real Estate

I write all this to say that I think we have a lot to offer buyers via the internet and by connecting with Realtors here at Stillwaters. Vickie Jackson, Sherri Garland and I look forward to working with buyers – especially friends and family you refer our way.

Quote of the Day:

The future depends on what we do in the present. – Mahatma Gandhi

Happenings this week:

Sunday, January 26th: A Taste of Lewis County, noon-2 p.m. and 3-5 p.m., Washington Hotel, Chehalis, \$20, tickets available from Twin Cities Rotary members or Book ‘n’ Brush and Holiday Inn Express in Chehalis, and Pioneer West in Centralia.

Thursday, February 6th: American Association of University Women, Lewis County Branch (AAUW) will have their monthly meeting at 6:45pm at the Gathering Place at Stillwaters Estates. The evening will feature local speaker Susanne Weil, Secretary of the Lewis County Beekeepers’ Association



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and Associate Professor of English and Humanities at Centralia College. Guests are always welcome! For more information, contact Jan Snider at 360-807-8391 or Kristi Nelson at 748-4203.



Weather: The good news is mostly sunny tomorrow, the bad news is back to Some sunshine to rain by Monday or Tuesday. That is winter around here – wait a minute and it savor! will change. The Old Farmer’s Almanac calls for rainy periods through the end of the month. Enjoy the intermittent sunshine!