

January 12, 2018

Buying a Stillwaters home doesn't need to be a complicated or mysterious process. I work in the office Wednesday through Friday and, in my Realtor role, I am one of two Realtors on-site to represent people buying homes in



Stillwaters. Vickie Jackson works Monday through Wednesday in this role. This week I thought it would be interesting to describe how the role of Realtors works here at Stillwaters.

Vickie Jackson and I are Coldwell Banker Kline and Associates Realtors. We only represent buyers as they come to Stillwaters. When we are explaining the Laws of Real Estate Agency to buyers it is clearly explained that we don't represent Stillwaters or the seller in the transaction process.

Home buyers have the option of bringing their own (outside) Realtor to make their purchase if that is their preference.

As a buyer's agent we have a duty to:

1. Be loyal – taking no action that is adverse or detrimental to buyer's interest;
2. To timely disclose conflicts;
3. To advise buyers to seek expert advice on matters beyond our expertise;
4. Not disclose confidential information from or about the buyer;
5. Make a good faith effort to find a property for the buyer.



*FOR SALE: 2824 Colonial Drive MLS  
#1207543*

Some of the general broker responsibilities we have are to:

1. Exercise reasonable skill and care;
2. Deal honestly and in good faith;
3. Present offers and communications timely;

*Source: "The Law of Real Estate Agency", July 2013*

**Sellers** within Stillwaters have their own representative. Stillwaters Listing Agent is Dan Keahey, a Realtor with Coldwell Banker Everygreen Olympic Realty. When sellers are ready to start the listing process they contact Dan. He works with sellers to prepare for listing. This can include recommendations for repairs, updates or staging to improve marketability.



FOR SALE: 116 Hawthorn Ln.

MLS#1219541

Once listed homes are in the Multiple Listing Service, information about the home is published throughout the nation on many online websites (Coldwell Banker, Zillow and Realtor.com, to name a few).

We do see a pretty steady stream of folks coming in to look at homes and hear about Stillwaters. The market in Lewis county is pretty low on inventory in general, and the same is true in Stillwaters. As a result of the low inventory it is pretty common for homes coming on the market sell pretty quickly and sometimes we have multiple offers.

Right now we have two homes on the market and if you want to learn more about these homes click [HERE](#).

Email me with any questions you might have about how things work here in Stillwaters. My email is [cindy@stillwatersstates.com](mailto:cindy@stillwatersstates.com). Have a good week ahead.

## QUOTE OF THE WEEK:

